# SUPPORTING PAPERS-EXTRAORDINARY MEETING 18TH OCTOBER 2017 AGENDA TTEM 3

### Nicola Clark

Subject:

Enquiry regarding Sandpit Field - booking for 2018 Purbeck Pirate Festival

Importance:

High

From: ed

Sent: 04 October 2017 13:02

To: Culvin Milmer

Cc: 'vicky shoosmith' Martin Ayres

Subject: RE: Enquiry regarding Sandpit Field - booking for 2018 Purbeck Pirate Festival

Importance: High

Hi Martin and Culvin,

No response as yet to the below email (sent 15<sup>th</sup> Sept).

The Pirate Festival group have contacted me again this week to say that there seems to be a small group currently trying to revive the Jazz Festival, so it is possible that Sandpit field will not be available for this weekend after all for 2018.

I do understand that you are probably waiting to see if the Jazz will be revived or not before responding, but the timescale involved means that it will be far too late to try and organise the Pirate Festival for this same weekend (Jazz), by the time we have any firm news either way.

As I am sure you're aware, organising festivals takes a huge amount of work, and we are already losing stallholders and activity providers who did want to come, as we are unable to provide a date for 2018. There is now concern that we will lose the official re-enactors who have supported Purbeck by coming for free as they are now almost full-booked for 2018.

Therefore, I have been asked today to email you again as a matter of urgency, and request Sandpit Field for May bank holiday weekend (Friday 24<sup>th</sup> May – Monday 28<sup>th</sup> May).

If you could possibly get back to me urgently, that would be most helpful.

We are at the point of deciding whether to bother with the festival as time is getting away from us now, and as it is currently the only festival which exists ONLY to bring revenue-in to small, local charities, I feel it would be a massive shame to let it slip away at this point, when we have interest from a wide range of people who wish to be involved.

Kind regards - and hope to hear from you very soon!

Nico Johnson

From: ed

Sent: 15 September 2017 09:43

To: c.milmer@swanage.gov.uk

Cc: 'vicky shoosmith'; 'Martin Ayres'

Subject: Enquiry regarding Sandpit Field - booking for 2018 Purbeck Pirate Festival

Importance: High

Hi Culvin,

There is a new organising committee coming together to organise the annual pirate festival (most of whom have been involved in the last two events), and we're looking at setting a date for 2018.

The organisation will most likely come under the umbrella of S&P Rotary, as most of the new committee are members.

We're like to enquire as to whether Sandpit Field is yet booked by anyone for the weekend of 13-15 July 2018?

If not, then I would like to possibly steal five minutes of your time over the next week or so to discuss the requirements for booking the field so we can get moving as soon as possible – we have a number of acts, stalls and so on who need to book-in now, if we're going ahead, so we need to confirm dates and facilities asap.

Last year we raised £15,000 from the first festival, which would mean a great deal to Rotary and the many small, local charities who could benefit from the event, so I very much hope that the council will be up for working with us in a positive manner – especially when it comes to guiding us through the many loop-holes and regulations involved!

I look forward to hearing from you.

Kind regards,

Nico Johnson

### Extraordinary Council Meeting – 18th October 2017

### Agenda Item 4) Beach Huts - Proposed Scale of Charges for 2018-19

The 2017-18 income budget for beach huts was set at £105,000. This is likely to be surpassed towards the end of the financial year.

The proposed scale of charges for 2018-19 beach huts will see an increase of approximately 3% in the income budget for 2018-19 or £3,000.

### Why should the charges be increased for 2018-19?

- The charges have remained at the same level for the previous two years;
- Maintenance costs associated with Shore beach huts and the Spa beach huts are increasing;
- While the online approach will deliver more business, it will also incur a small cost per transaction;
- Customers expect the charges to go up each year by inflation (CPI and inflation rates are around 2.5% per annum).

### The following approach has been adopted

Beach Hut Type	Pricing Approach	Notes
Spa Bungalows	Generally increase by 3%	Prices are low and a 3% increase is very minimal in terms of actual charge.
Shore Premium  – Lower Level	Increase by 4% except for winter period remain as 2017-18 prices	Level premium huts are extremely popular, with demand exceeding supply. However winter periods are quiet.
Shore Premium  – Upper Level	Remain at 2017-18 prices except for peak summer period increase by 3%	Upper premium are popular in the summer but not particularly outside the peak season.
Shore Lower	3% increase in the season and a 4% increase in peak summer season. Retain the 2017-18 charges for winter	These huts are extremely popular and the market will easily absorb a 3% increase. The high peak season is generally booked out during the application process so a 4% increase will be absorbed by the market. Winter charges at £5 a day or £25 a week are nice easily marketable figures so these should be retained.
Shore Upper	Remain at 2017-18 prices	The requirement in 2018-19 is to generate increased interest in the upper level and having a greater price differential between the two levels should encourage this.
Spa Retreats	Remain at 2017-18 prices except increase the winter rate from £60 to £65 per week	The market is still developing for the Spa Retreats so these will stay the same for 2018- 19 except for the winter period.

Culvin Milmer

Visitor Services Manager and Business Development Officer

October 2017

### Beach Hut Usage Figures 2016-17 to 2017-18 13-Oct-17

	2016-17		2017-18	Diff
	Usage £	Vet	Usage £	Usage £
Shore Level	38%	53,559	33% 58,504	-5% 4,945
Shore Upper	23%	14,929	14% 15,507	-9% 578
Spa	52%	24,457	57% 27,567	5% 3,110
Spa Retreats	0%	0	29% 4,458	29% 4,458
TOTAL	36%	92,945	31% 106,036	-5% 13,092

Resource	2016-17			2017-18				
	Days	Amount	Usage	Days	Amount	Usage	Diff %	Diff £
Shore Level 15 Wheelchair A		2,095	39%	116	2,135	32%	-7%	40
Shore Level 16 Wheelchair A	104	1,895	28%	110	2,113	30%	2%	218
Shore Level 17 Wheelchair A	142	2,273	39%	119	2,207	33%	-6%	-66
Shore Level 18 Wheelchair A	79	1,428	22%	100	2,027	27%	6%	600
Shore Level 19 Wheelchair A	63	1,345	17%	133	1,890	24%	7%	545
Shore Level 20 Daily hire To	181	2,088	50%	186	2,578	39%	-11%	490
Shore Level 21 Total	166	2,193	45%	169	2,295	34%	-12%	103
Shore Level 22 Total	164	2,303	45%	193	2,568	41%	-4%	265
Shore Level 23 Bench in from	100	1,355	27%	131	1,907	24%	-4%	552
Shore Level 24 Bench in from	109	1,475	30%	171	1,810	35%	5%	335
Shore Level 25 Total	157	2,285	43%	172	2,265	35%	-8%	-20
Shore Level 26 Total	148	2,158	41%	145	2,017	27%	-13%	-141
Shore Level 27 Total	293	2,783	80%	358	3,098	98%	18%	315
Shore Level 28 Total	154	2,123	42%	135	2,385	37%	-5%	263
Shore Level 29 Total	146	1,805	40%	113	1,868	31%	-9%	63
Shore Level 31 Total	149	2,168	41%	116	2,088	32%	-9%	-80
Shore Level 32 Total	144	1,950	39%	180	2,458	49%	10%	508
Shore Level 34 Total	143	2,090	39%	116	2,208	32%	-7%	118
Shore Level 35 Total	256	2,875	70%	206	2,650	56%	-14%	<b>⊸225</b>
Shore Level 49 Total	155	2,143	42%	111			-12%	23
Shore Level 50 Total	113	1,678	31%	84	1,763	23%	-8%	85
Shore Level 51 Bench in fro	r 85	1,068	23%	70	1,527	19%	-4%	460
Shore Level 52 Bench in fro	r 76	898	21%	45	1,130	12%	-8%	233
Shore Level 53 Total	126	1,688	35%	121	1,800	33%	-1%	113
Shore Level 54 Total	132	1,895	36%	95	1,945	26%	-10%	50
Shore Level 55 Total	160	2,288	3 44%	102	2,180	28%	-16%	-108
Shore Level 56 Total	121	1,765	33%	89	2,028	24%	-9%	263
Shore Level 57 Total	89	1,203	3 24%	52	1,290	14%	-10%	87
Shore Level 58 Bench in fro	r 80	978	3 22%	83	1,175	23%	1%	198
Shore Level 59 Bench in fro	r 89	1,348	3 24%	99	1,360	27%	3%	13
Shore Level 60 Total	118	3 1,350	32%	81	1,642	22%	-10%	292
Shore Level Premium 30 To	t 190	3,450	52%	1,80	3,949	49%	-3%	499
Shore Level Premium 33 To	t 173	3,840	47%	154	3,690	42%	-5%	-150
TOTAL	4,54	64,27	1 38%	4,335	70,205	33%	-5%	5,934
Shore Upper 01 Total	3;	1 58:	1 8%	43	701	. 12%	3%	120
Shore Upper 02 Total	2		2 6%	51	915	14%	8%	503
Shore Upper 03 Total	2	4 44	7 7%	24	470	7%	0%	23
Shore Upper 04 Total	2	3 35	2 6%	21	350	6%	-1%	-2
Shore Upper 06 Total	1	4 27	0 4%	30	514	8%	4%	244
Shore Upper 07 Total	3		4 9%	13	3 243	4%	-5%	-321
Shore Upper 08 Total	1	2 22	9 3%	14	270	4%	1%	41
Shore Upper 09 Total	1				1 270		1%	
Shore Upper 11 Total		0 18	3 3%	23	3 445		4%	262
Shore Upper 12 Total		9 55	3 8%	20	390		-2%	

Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premuim 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       3         Spa 02 Total       47       47         Spa 03 Total       66       51         Spa 05 Total       85       3         Spa 06 Total       87       3         Spa 07 Total       77       77         Spa 08 Total       74       74         Spa 09 Total       217       76         Spa 10 Total       176       70         Spa 11 Total       70       70         Spa 12 Total       80       80         Spa 13 Total       143       87         Spa 14 Total       87       89         Spa 17 Total       90       90         Spa 18 Total       90       90         Spa 27 Total       75       50         Spa 29 Total       100       90         Spa 30 Total       210       90         Spa 31 Total       203       90         Spa 32 Total       203       90	3,105 2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590 1,331 1,380 1,470  29,349  0 0 0 0 0 0 0	100% 65% 23% 54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 35% 30% 46% 97% 66% 94% 66% 94% 69% 81% 52% 0% 0% 0% 0% 0% 0%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176 217 158 143 3,500 175 72 7 20 42 49 365	1,290 3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,226 1,662 1,464 1,662 1,451 1,391 33,081 1,449 1,516 225 225 855 1,080 5,350	17% 100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81% 100% 73% 66% 57%  81% 29% 3% 8% 17% 29%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34% -13% 31% -13% -15% 5%  81% 29% 3% 8% 17% 20% 29%	-135 -1,815 834 694  1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126 332, 72 -79 3,732  1,449 1,516 225 225 855 1,080 5,350
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Shore Upper 39 Total Shore Upper 41 Total Shore Upper 42 Total Shore Upper 43 Total Shore Upper 43 Total Shore Upper 44 Total Shore Upper 46 Total Shore Upper 46 Total Shore Upper 48 Daily hire Tc Shore Upper 48 Daily hire Tc Shore Upper Premium 05 Tc Shore Upper Premium 10 Tc Shore Upper Premium 45 Tc Shore Upper Premium 45 Tc Shore Upper Premium 40 Tc Shore Upper Premium 40 Tc TOTAL  Spa 01 Total Spa 02 Total Spa 03 Total Spa 04 Total Spa 05 Total Spa 06 Total Spa 07 Total Spa 10 Total Spa 10 Total Spa 11 Total Spa 12 Total Spa 13 Total Spa 14 Total Spa 15 Total Spa 17 Total Spa 17 Total Spa 27 Total Spa 28 Total Spa 29 Total Spa 30 Total Spa 30 Total Spa 31 Total Spa 32 Total Spa 33 Total Spa 33 Total Spa 34 Total Spa 35 Total Spa 35 Total Spa 36 Spa 37 Total Spa 37 Total Spa 38 Total Spa 39 Total Spa 30 Total Spa 31 Total Spa 31 Total Spa 32 Total Spa 33 Total Spa 34 Total Spa 35 Total Spa 35 Total Spa 36 Spa 36 Total Spa 37 Total Spa 37 Total Spa 38 Total Spa 37 Total Spa 38 Total Spa 37 Total Spa 38 Total Spa 39 Total Spa 37 Total Spa 37 Total Spa 38 Total Spa 37 Total Spa 37 Total Spa 38 Total Spa 38 Total Spa 37 Total Spa 38 Total Spa 37 Total Spa 38 Total Spa 38 Total Spa 37 Total Spa 38 Total Spa 38 Total Spa 38 Total Spa 39 Total Spa 30 Total Spa 3	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590 1,331 1,380 1,470 29,349	55% 23% 54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 66% 40% 42% 35% 30% 46% 97% 66% 94% 66% 94% 66% 81% 52%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176 217 158 143 3,500	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464 1,662 1,451 1,391 33,081	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81% 100% 73% 66% 57%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34% -13% 31% -13% -15% 5%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126 332 72 79 3,732 1,449
Shore Upper 39 Total Shore Upper 41 Total Shore Upper 42 Total Shore Upper 43 Total Shore Upper 43 Total Shore Upper 44 Total Shore Upper 46 Total Shore Upper 46 Total Shore Upper 47 Total Shore Upper 48 Daily hire Tc Shore Upper Premium 05 Tc Shore Upper Premium 10 Tc Shore Upper Premium 45 Tc Shore Upper Premium 40 Tc Shore Upper Premium 40 Tc Shore Upper Premium 40 Tc TOTAL  Spa 01 Total Spa 02 Total Spa 03 Total Spa 04 Total Spa 05 Total Spa 06 Total Spa 07 Total Spa 10 Total Spa 11 Total Spa 12 Total Spa 13 Total Spa 14 Total Spa 15 Total Spa 17 Total Spa 27 Total Spa 28 Total Spa 29 Total Spa 30 Total Spa 30 Total Spa 17 Total Spa 17 Total Spa 18 Total Spa 19 Total Spa 19 Total Spa 19 Total Spa 17 Total Spa 18 Total Spa 19 Total Spa 29 Total Spa 30 Total Spa 31 Total Spa 32 Total Spa 33 Total Spa 34 Total Spa 35 Total TOTAL  3,036	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590 1,331 1,380 1,470 29,349	55% 23% 54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 42% 43% 37% 66% 40% 43% 37% 66% 40% 66% 97% 66% 94% 66% 94% 66% 81% 52%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176 217 158 143 3,500	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464 1,662 1,451 1,391 33,081	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81% 100% 73% 66% 57%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34% -13% 31% -13% -15% 5%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126 332 72 -79 <b>3,732</b>
Shore Upper 39 Total Shore Upper 41 Total Shore Upper 42 Total Shore Upper 42 Total Shore Upper 43 Total Shore Upper 44 Total Shore Upper 46 Total Shore Upper 47 Total Shore Upper 48 Daily hire Tc Shore Upper Premium 05 Tc Shore Upper Premium 10 Tc Shore Upper Premium 45 Tc Shore Upper Premium 40 Tc Shore Upper Premium 40 Tc Shore Upper Premium 40 Tc TOTAL  Spa 01 Total Spa 02 Total Spa 03 Total Spa 04 Total Spa 05 Total Spa 06 Total Spa 07 Total Spa 10 Total Spa 11 Total Spa 12 Total Spa 13 Total Spa 14 Total Spa 15 Total Spa 16 Total Spa 27 Total Spa 28 Total Spa 30 Total Spa 30 Total Spa 30 Total Spa 29 Total Spa 30 Total Spa 31 Total Spa 32 Total Spa 33 Total Spa 34 Total Spa 33 Total Spa 34 Total Spa 35 Total	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590 1,331 1,380 1,470	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 42% 42% 49% 66% 97% 66% 94% 66% 94% 66% 81%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176 217 158 143	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464 1,662 1,461 1,391	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81% 100% 73% 66%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34% -13% -13% -15%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126 332 72 -79
Shore Upper 39 Total Shore Upper 41 Total Shore Upper 42 Total Shore Upper 42 Total Shore Upper 43 Total Shore Upper 44 Total Shore Upper 46 Total Shore Upper 47 Total Shore Upper 48 Daily hire Tc Shore Upper Premium 05 Tc Shore Upper Premium 10 Tc Shore Upper Premium 45 Tc Shore Upper Premium 40 Tc Shore Upper Premium 40 Tc Shore Upper Premium 40 Tc TOTAL  Spa 01 Total Spa 02 Total Spa 03 Total Spa 04 Total Spa 05 Total Spa 06 Total Spa 07 Total Spa 10 Total Spa 11 Total Spa 12 Total Spa 13 Total Spa 14 Total Spa 15 Total Spa 16 Total Spa 27 Total Spa 28 Total Spa 30 Total Spa 30 Total Spa 30 Total Spa 29 Total Spa 30 Total Spa 31 Total Spa 32 Total Spa 33 Total Spa 34 Total Spa 33 Total Spa 34 Total Spa 35 Total	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590 1,331 1,380 1,470	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 42% 42% 49% 66% 97% 66% 94% 66% 94% 66% 81%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176 217 158 143	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464 1,662 1,461 1,391	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81% 100% 73% 66%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34% -13% -13% -15%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126 332 72 -79
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       3         Spa 02 Total       47       3         Spa 03 Total       66       5         Spa 04 Total       51       3         Spa 05 Total       85       3         Spa 06 Total       87       3         Spa 07 Total       74       3         Spa 08 Total       74       3         Spa 09 Total       217       3         Spa 11 Total       70       3         Spa 12 Total       80       3         Spa 15 Total       90       3         Spa 27 Total       75       3<	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590 1,331 1,380	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 35% 30% 46% 97% 66% 94% 66% 86%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176 217 158	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464 1,662 1,451	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81% 100% 73%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34% -13% 31% -13%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126 332 72
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       236       3         Spa 01 Total       117       3         Spa 02 Total       47       3         Spa 03 Total       66       5         Spa 04 Total       51       3         Spa 05 Total       87       3         Spa 06 Total       87       3         Spa 07 Total       77       3         Spa 08 Total       74       3         Spa 09 Total       217       3         Spa 10 Total       76       3         Spa 12 Total       80       3         Spa 15 Total       93       3         Spa 27 Total       90       3 <td>2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590 1,331</td> <td>54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 35% 30% 46% 97% 66% 94% 66%</td> <td>108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176 217</td> <td>3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464 1,662</td> <td>100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81% 100%</td> <td>35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34% -13% 31%</td> <td>-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126 332</td>	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590 1,331	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 35% 30% 46% 97% 66% 94% 66%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176 217	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464 1,662	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81% 100%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34% -13% 31%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126 332
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239         Shore Upper Premium 10 Tc       224         Shore Upper Premium 45 Tc       364         Shore Upper Premium 40 Tc       236         Spa 02 Total       47         Spa 03 Total       51         Spa 04 Total       51         Spa 05 Total       87         Spa 06 Total       87         Spa 07 Total       77         Spa 08 Total       74         Spa 10 Total       70         Spa 11 Total       80         Spa 12 Total       80 <td>2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590</td> <td>54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 35% 30% 46% 97% 66% 94%</td> <td>108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176</td> <td>3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464</td> <td>100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81%</td> <td>35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 344% -13%</td> <td>-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126</td>	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371 1,590	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 35% 30% 46% 97% 66% 94%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217 176	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,266 1,662 1,464	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100% 81%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 344% -13%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292 -126
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239         Shore Upper Premium 10 Tc       224         Shore Upper Premium 45 Tc       364         Shore Upper Premium 40 Tc       236         Zh43       17         Spore Upper Premuim 40 Tc       236         Zh43       17         Spore 01 Total       117         Spore 02 Total       87         Spore 03 Total       87         Spore 05 Total       87         Spore 10 Total       77	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568 1,371	55% 23% 54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 40% 43% 43% 43% 40% 43% 43% 45% 40% 46% 97% 66%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137 217	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,226 1,662	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63% 100%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34% 34%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342 292
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       24       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       3         Spa 02 Total       47       3         Spa 03 Total       66       5         Spa 04 Total       51       3         Spa 05 Total       85       3         Spa 07 Total       77       3         Spa 08 Total       74       3         Spa 10 Total       76       3         Spa 11 Total       70       3         Spa 12 Total       80       3         Spa 15 Total       93       3         Spa 16 Total       79       3         Spa 27 Total       75       3 <td>2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568</td> <td>54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 35% 30% 46% 97%</td> <td>108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137</td> <td>3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,226</td> <td>100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63%</td> <td>35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34%</td> <td>-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342</td>	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032 1,568	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 35% 30% 46% 97%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120 137	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259 1,226	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56% 63%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9% -34%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227 -342
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premium 45 Total       364         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       364         Shore Upper Premium 40 Total       364         Spa 03 Total       47         Spa 04 Total       51         Spa 05 Total       85         Spa 06 Total       87         Spa 07 Total       77         Spa 08 Total       74         Spa 10 Total       70         Spa 11 Total       80         Spa 12 Total       80         Spa 15 T	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758 1,032	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 35% 30% 46%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109 120	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755 1,259	100% 14% 100% 50% 26% 38% 36% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50% 56%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20% 9%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3 227
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premium 40 Total       236         Shore Upper Premium 40 Total       24         Shore Upper Premium 45 Total       364         Spa 03 Total       47         Spa 04 Total       51         Spa 05 Total       85         Spa 06 Total       87         Spa 07 Total       77         Spa 08 Total       74         Spa 10 Total       76         Spa 17 Total       80         Spa 17 Total       90         Spa 18 To	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738 758	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 35% 30%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97 109	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870 755	100% 14% 100% 50% 26% 38% 36% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45% 50%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10% 20%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132 -3
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premium 40 Total       236         Spa 01 Total       47         Spa 02 Total       47         Spa 03 Total       66         Spa 04 Total       51         Spa 05 Total       85         Spa 06 Total       87         Spa 07 Total       77         Spa 08 Total       74         Spa 09 Total       217         Spa 10 Total       70         Spa 11 Total       70         Spa 12 Total       80         Spa 13 Total       87         Spa 15 Total       93         Spa 17 Total       90         Spa 27 Total       75	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763 738	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42% 42% 35%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139 97	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223 870	100% 14% 100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64% 45%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23% 10%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460 132
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Spa 02 Total       47         Spa 03 Total       47         Spa 04 Total       51         Spa 05 Total       85         Spa 06 Total       87         Spa 07 Total       77         Spa 08 Total       74         Spa 09 Total       217         Spa 10 Total       70         Spa 11 Total       80         Spa 12 Total       80         Spa 15 Total       79     <	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917 763	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100 139	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067 1,223	100% 14% 100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46% 64%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5% 23%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150 460
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       224         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premuim 40 Total       236         Shore Upper Premuim 40 Total       236         Spa 02 Total       47         Spa 03 Total       66         Spa 04 Total       51         Spa 05 Total       85         Spa 06 Total       87         Spa 07 Total       77         Spa 08 Total       74         Spa 09 Total       217         Spa 10 Total       70         Spa 11 Total       80         Spa 12 Total       80         Spa 13 Total       87         Spa 15 Total       79         Spa 17 Total       90	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857 917	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37% 42%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88 100	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952 1,067	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41% 46%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4% 5%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95 150
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       14         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       3         Spa 02 Total       47       47         Spa 03 Total       66       5         Spa 04 Total       51       51         Spa 05 Total       85       3         Spa 06 Total       77       77         Spa 08 Total       74       74         Spa 09 Total       217       70         Spa 10 Total       176       70         Spa 11 Total       70       70         Spa 12 Total       87       80         Spa 13 Total       87       87         Spa 15 Total       93	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953 1,065 857	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43% 37%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90 88	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022 952	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42% 41%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1% 4%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43 95
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       1         Spa 02 Total       47       47         Spa 03 Total       66       51         Spa 04 Total       51       51         Spa 05 Total       85       52         Spa 07 Total       77       77         Spa 08 Total       74       74         Spa 09 Total       217       75         Spa 10 Total       70       70         Spa 11 Total       70       70         Spa 12 Total       80       70         Spa 14 Total       87       87	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392 953	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66% 40% 43%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99 164 90	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432 1,022	100% 14%  100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76% 42%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36% -1%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479 -43
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premium 40 Total       236         Shore Upper Premuim 40 Total       236         Spa 01 Total       47         Spa 02 Total       47         Spa 03 Total       66         Spa 04 Total       51         Spa 05 Total       85         Spa 07 Total       77         Spa 08 Total       74         Spa 09 Total       217         Spa 10 Total       70         Spa 11 Total       70         Spa 12 Total       80         Spa 13 Total       143	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945 1,392	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37% 66%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85 99	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002 994 1,432	100% 14% 100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46% 76%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20% 36%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399 479
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premuim 40 Total       236         Shore Upper Premuim 40 Total       236         Spa 01 Total       47         Spa 02 Total       47         Spa 03 Total       66         Spa 04 Total       51         Spa 05 Total       85         Spa 07 Total       77         Spa 08 Total       74         Spa 09 Total       217         Spa 10 Total       70         Spa 11 Total       70         Spa 12 Total       80	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784 945	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32% 37%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189 85	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562 1,002	100% 14% 100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88% 39% 46%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2% -20%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58 -399
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       36         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premuim 40 Total       236         Shore Upper Premuim 40 Total       236         Spa 01 Total       47         Spa 02 Total       47         Spa 03 Total       66         Spa 04 Total       51         Spa 05 Total       85         Spa 07 Total       77         Spa 08 Total       74         Spa 09 Total       217         Spa 10 Total       176         Spa 11 Total       70	2,306 7,915  1,315 559 776 666 1,070 1,016 952 910 1,662 1,515 784	54% 22% 31% 24% 39% 40% 36% 34% 100% 81% 32%	108 409 2,030 364 107 56 81 78 151 90 101 66 78 189	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754 1,562	100% 14% 100% 50% 26% 38% 36% 70% 42% 47% 31% 36% 88%	35% -9%  46% 28% -5% 14% -3% 30% 6% 13% -70% -45% 55% 2%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761 779 58
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       1         Spa 02 Total       47       47         Spa 03 Total       51       51         Spa 05 Total       85       3         Spa 07 Total       77       59a 08 Total       74         Spa 09 Total       217       59a 10 Total       176	2,306 <b>7,915</b> 1,315 559 776 666 1,070 1,016 952 910 1,662 1,515	54% 22% 31% 24% 39% 40% 36% 34% 100% 81%	108 409 2,030 364 107 56 81 78 151 90 101 66 78	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944 754	100% 14% 100% 50% 26% 38% 36% 70% 42% 47% 31% 36%	35% -9% 46% 28% -5% 14% -3% 30% 6% 13% -70% -45%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719 -761
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       3         Spa 02 Total       47       47         Spa 03 Total       66       51         Spa 05 Total       85       52         Spa 06 Total       87       52         Spa 07 Total       77       77         Spa 08 Total       74       74         Spa 09 Total       217       217	2,306 <b>7,915</b> 1,315 559 776 666 1,070 1,016 952 910 1,662	54% 22% 31% 24% 39% 40% 36% 34% 100%	108 409 2,030 364 107 56 81 78 151 90 101 66	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135 944	100% 14% 100% 50% 26% 38% 36% 70% 42% 47% 31%	35% -9% 46% 28% -5% 14% -3% 30% 6% 13% -70%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225 -719
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       1         Spa 02 Total       47       47         Spa 03 Total       51       51         Spa 05 Total       85       3         Spa 06 Total       87       3         Spa 07 Total       77       77         Spa 08 Total       74	2,306 7,915 1,315 559 776 666 1,070 1,016 952 910	54% 22% 31% 24% 39% 40% 36% 34%	108 409 2,030 364 107 56 81 78 151 90 101	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023 1,135	100% 14% 100% 50% 26% 38% 36% 70% 42% 47%	35% -9% 46% 28% -5% 14% -3% 30% 6% 13%	-1,815 834 694 1,791 650 -46 233 -160 368 71 225
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 46 Total       17         Shore Upper 46 Total       17         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premuim 40 Total       24         Shore Upper Premuim 40 Total       24         Shore Upper Premuim 40 Total       364         Spa 01 Total       47         Spa 02 Total       47         Spa 03 Total       51         Spa 05 Total       85         Spa 06 Total       87         Spa 07 Total       77	2,306 7,915 1,315 559 776 666 1,070 1,016 952	54% 22% 31% 24% 39% 40% 36%	108 409 2,030 364 107 56 81 78 151 90	3,140 18,609 3,105 1,208 731 899 910 1,383 1,023	100% 14% 100% 50% 26% 38% 36% 70% 42%	35% -9% 46% 28% -5% 14% -3% 30% 6%	-1,815 834 694 1,791 650 -46 233 -160 368 71
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       224         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Total       236         Shore Upper Premuim 40 Total       236         Shore Upper Premuim 40 Total       24         Shore Upper Premuim 40 Total       24         Shore Upper Premuim 40 Total       25         Spa 01 Total       47         Spa 02 Total       47         Spa 03 Total       66         Spa 04 Total       51         Spa 05 Total       85         Spa 06 Total       87	2,306 7,915 1,315 559 776 666 1,070 1,016	54% 22% 31% 24% 39% 40%	108 409 2,030 364 107 56 81 78 151	3,140 18,609 3,105 1,208 731 899 910 1,383	100% 14% 100% 50% 26% 38% 36% 70%	35% -9% 46% 28% -5% 14% -3% 30%	-1,815 834 694 1,791 650 -46 233 -160 368
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 45 Tc       364       3         Shore Upper Premuim 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       1         Spa 02 Total       47       5         Spa 03 Total       51       51         Spa 05 Total       85       3	2,306 <b>7,915</b> 1,315 559 776 666 1,070	54% 22% 31% 24% 39%	108 409 2,030 364 107 56 81 78	3,140 18,609 3,105 1,208 731 899 910	100% 14% 100% 50% 26% 38% 36%	35% -9% 46% 28% -5% 14% -3%	-1,815 834 694 1,791 650 -46 233 -160
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       3         Spa 02 Total       47         Spa 03 Total       66         Spa 04 Total       51	2,306 <b>7,915</b> 1,315 559 776 666	65% 23% 54% 22% 31% 24%	108 409 2,030 364 107 56 81	3,140 18,609 3,105 1,208 731 899	100% 14% 100% 50% 26% 38%	35% -9% 46% 28% -5% 14%	-1,815 834 694 1,791 650 -46 233
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       3         Spa 02 Total       47       3         Spa 03 Total       66       66	2,306 <b>7,915</b> 1,315 559 776	65% 23% 54% 22% 31%	108 409 <b>2,030</b> 364 107 56	3,140 18,609 3,105 1,208 731	100% 14% 100% 50% 26%	35% -9% 46% 28% -5%	-1,815 834 694 1,791 650 -46
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       13         Spa 02 Total       47	2,306 <b>7,915</b> 1,315 559	65% 23% 54% 22%	108 409 <b>2,030</b> 364 107	3,140 18,609 3,105 1,208	100% 14% 100% 50%	35% -9% 46% 28%	-1,815 834 694 1,791 650
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2         TOTAL       2,143       17         Spa 01 Total       117       3	2,306 . <b>7,</b> 915 1,315	65% <b>23</b> %	108 409 <b>2,030</b> 364	3,140 18,609 3,105	100% 14%	35% -9% 46%	-1,815 834 694 1,791
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239         Shore Upper Premium 10 Total       24         Shore Upper Premium 45 Total       364         Shore Upper Premium 40 Totall       364         Shore Upper Premium 40 Totall       364         Shore Upper Premium 40 Tot	2,306 <b>.7,</b> 915	65% <b>23</b> %	108 409 <b>2,030</b>	3,140 18,609	100%	35% -9%	-1,815 834 694
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239       1         Shore Upper Premium 10 Tc       224       1         Shore Upper Premium 45 Tc       364       3         Shore Upper Premium 40 Tc       236       2	2,306	65%	108 409	3,140	100%	35%	-1,815 834
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239         Shore Upper Premium 10 Tc       224         Shore Upper Premium 45 Tc       364			108				-1,815 834
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Tc       0         Shore Upper Premium 05 Tc       239         Shore Upper Premium 10 Tc       224	3,105	100%		1,290	17%		
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire Total       0         Shore Upper Premium 05 Total       239			40 40 50			-82%	-135
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36         Shore Upper 48 Daily hire To       0	1,504	61%	110	1,369	18%	-44%	
Shore Upper 39 Total       14         Shore Upper 41 Total       19         Shore Upper 42 Total       58         Shore Upper 43 Total       15         Shore Upper 44 Total       14         Shore Upper 46 Total       17         Shore Upper 47 Total       36	1,734	65%	101	1,234	15%	-50%	-501
Shore Upper 39 Total 14 Shore Upper 41 Total 19 Shore Upper 42 Total 58 Shore Upper 43 Total 15 Shore Upper 44 Total 14 Shore Upper 46 Total 17	0	0%	103	929	16%	16%	929
Shore Upper 39 Total 14 Shore Upper 41 Total 19 Shore Upper 42 Total 58 Shore Upper 43 Total 15 Shore Upper 44 Total 14	555	10%	76	488	8%	-1%	-67
Shore Upper 39 Total 14 Shore Upper 41 Total 19 Shore Upper 42 Total 58 Shore Upper 43 Total 15	318	5%	76	617	8%	4%	299
Shore Upper 39 Total 14 Shore Upper 41 Total 19 Shore Upper 42 Total 58	270	4%	66	440	6%	2%	170
Shore Upper 39 Total 14 Shore Upper 41 Total 19	284	4%	61	339	4%	0%	55
Shore Upper 39 Total 14	334	16%	69	494	7%	-9%	160
	364	4% 5%	67	460	6%	1%	96
Share Unner 38 Total 16	270	4% 4%	61	345	4%	1%	75
	304	4%	74	455	8%	4%	151
Shore Upper 37 Daily hire To 198	235	54%	101	929	15%	-39%	694
3.6	1,009	62%	197	380	42%	-20%	-630
Shore Upper 13 Total 24 Shore Upper 14 Total 236 1	447 1,089	7% 65%	38 60	631 501	10% 16%	4% -48%	184 -588

Net Figures 92,945 106,036 13,092

### Notes

Note that the financial figures do not match the finance system, as the dates do not match the financial year.

2017-18 figures include 'Artisans on the beach'. Only those customers booked in up until 23rd March 2018 are included. It is likely that the usage figures (and income) will increase between 12 October 2017 and 23 March 2018.

## **SWANAGE TOWN COUNCIL**

# Proposed Scale of Fees & Charges - 2018/19

			Date of Last Increase/ (Decrease)	Actual Fees 2017/18 (including VAT)	Proposed Fees 2018/19 (including VAT)	Proposed Increase
				£/p	£/p	£/p
3.	BEACH BUNGALOWS SCALE OF FEES: SHORE ROAD - 2018	/19 SEASON				
	Sat 24th March - Friday 18th May Lower Level Huts					
		Daily	1/4/15	15.00	15.00	0.00
		Weekly	1/4/15	55.00	57.00	2.00
		Whole period	1/4/15	330.00	340.00	10.00
		Sat-Mon			40.00	
	Upper Level Huts	Tues-Fri			40.00	-
	Opper Level Huts	Daily	(26/03/16)	10.00	10.00	0.00
		Weekly	(26/03/16)	37.00	37.00	0.00
		Whole period	(26/03/16)	220.00	220.00	0.00
		Sat-Mon	0.00	1.35000000 -	25.00	
		Tues-Fri	(***)	*	25.00	8
	Sat 19th May - Fri 13th July Lower Level Huts					
		Daily	1/4/15	20.00	20.00	0.00
		Weekly	1/4/15	97.50	101.00	3.50
		Whole period	1/4/15	700.00	720.00	20.00
		Sat-Mon	•	•	50.00	
	Upper Level Huts	Tues-Fri			60.00	-
	Oppor Level Huis	Daily	(26/03/16)	14.00	14.00	0.00
		Weekly	(26/03/16)	65.00	65.00	0.00
		Whole period	(26/03/16)	470.00	470.00	0.00
		Sat-Mon	- TAN	-	35.00	±3
		Tues-Fri	1		40.00	劉
	Sat 14th July - Fri 31st August Lower Level Huts					
		Daily	1/4/15	30.00	30.00	0.00
		Weekly	1/4/15	200.00	208.00	8.00
		Whole period	1/4/15	1400.00	1456.00	56.00
		Sat-Mon Tues-Fri	-	-	100.00	
	Upper Level Huts	Tues-FII		*	130.00	
	Oppor Level Hais	Daily	(26/03/16)	20.00	20,00	0.00
		Weekly	(26/03/16)	135.00	135.00	0.00
		Whole period	(26/03/16)	940.00	940.00	0.00
		Sat-Mon	19		65.00	
		Tues-Fri			85.00	3.7
	Sat 1st September - Fri 14th September Lower Level Huts					
		Daily	1/4/15	20.00	20.00	0.00
		Weekly	1/4/15	97.50	101.00	3,50
		Whole period	1/4/15	175.00	180.00	5.00
		Sat-Mon Tues-Fri	- 5	導	45.00	- 1
	Upper Level Huts	1 005-111			65.00	
	oppor novor right	Daily	(26/03/16)	14.00	14.00	0.00
		Weekly	(26/03/16)	65.00	65.00	0.00
		Whole period	(26/03/16)	115.00	115.00	0.00
		Sat-Mon	2		35.00	
	a	Tues-Fri	-		40.00	-
	Sat 15th September - Fri 29th Mar	75 21	1/4/15	5.00	47441	0.000
		Daily	1/4/15	5.00	5.00	0.00
		Weekly Sat-Mon	1/4/15	25.00	25.00	0.00
		Tues-Fri		<u>.</u>	13.50 17.50	3
		1 403-111			17.50	

Winter whole period charges					
Sat 15th September - Fri 29th Mar	- Lower Level	1/4/15	500.00	500.00	0.00
out to in deptended and a surface	- Upper level	1/4/15	335.00	335.00	0.00
	- 11	1975			
Sat 27th October - Fri 29th Mar	- Lower Level	1/4/15	400.00	400.00	0.00
	<ul> <li>Upper level</li> </ul>	1/4/15	270.00	270.00	0.00
					76922
Sat 24th November - Fri 29th Mar	- Lower Level	1/4/15	320.00	320.00	0.00
	- Upper level	1/4/15	215.00	215.00	0.00
0 - 151 D - 1 - E : 001 M	T T 1	1.14.11.6	250.00	250.00	0.00
Sat 15th December - Fri 29th Mar	- Lower Level	1/4/15 1/4/15	250.00 165.00	165.00	0.00
	- Upper level	1/4/13	103.00	103.00	0.00
Sat 26th January - Fri 29th Mar	- Lower Level	1/4/15	150.00	150.00	0.00
Sat Zour January - 111 Zour Mai	- Upper level	1/4/15	100.00	100.00	0.00
	opp	1, 11 10			
Premium Huts					
Sat 24th March - Friday 18th May					
Lower Level Huts				15444	
-	Daily	1/4/15	22.50	23.25	0.75
	Weekly	1/4/15	82.50	85.75	3.25
	Whole period	1/4/15	495.00	515.00	20.00
	Sat-Mon Tues-Fri	5	- 5	60.00 60.00	- 2
Unner Level Hute	Tues-Ff1			00.00	
Upper Level Huts	Daily	(26/03/16)	15.00	15.00	0.00
	Weekly	(26/03/16)	55,25	55.25	0.00
	Whole period	(26/03/16)	330.00	330.00	0.00
	Sat-Mon	e=		35.00	
	Tues-Fri	9	2	35.00	-
Sat 19th May - Fri 13th July					
Lower Level Huts	****		22.00	21.00	1.00
	Daily	1/4/15	30.00	31.00	1.00
	Weekly	1/4/15	146.25 1050.00	152.00 1092.00	5.75 42.00
	Whole period Sat-Mon	1/4/15	1030.00	85.00	42.00
	Tues-Fri		-	90.00	
Upper Level Huts	1403-111			70.00	
opper zever rans	Daily	(26/03/16)	20.00	20.00	0.00
	Weekly	(26/03/16)	98.00	98.00	0.00
	Whole period	(26/03/16)	700.00	700.00	0.00
	Sat-Mon	24		50.00	
	Tues-Fri	87	2	60.00	37
Sat 14th July - Fri 31st August					
Lower Level Huts	Delle	MARIE	45.00	47.00	2.00
	Daily Weekly	1/4/15 1/4/15	45.00 300.00	312.00	12.00
	Whole period	1/4/15	2100.00	2184.00	84.00
	Sat-Mon	A7 T7 LS	2100.00	140.00	4.000
	Tues-Fri	2	i i	185.00	33
Upper Level Huts					
	Daily	(26/03/16)	30.00	31.00	1.00
	Weekly	(26/03/16)	200.00	206.00	6.00
	Whole period	(26/03/16)	1400.00	1445.00	45.00
	Sat-Mon	12		90.00	-
Cat 1at Cantanal and Eni 14th Conton	Tues-Fri		27	125.00	12
Sat 1st September - Fri 14th Septem	noer				
Lower Level Huts	Daily	1/4/15	30.00	31.00	1.00
	Weekly	1/4/15	146.25	152.00	5.75
	Whole period	1/4/15	262.50	273.00	10.50
	Sat-Mon	201 200-1	27	85.00	35
	Tues-Fri	15	85	90.00	
Upper Level Huts			9,000		172702
	Daily	(26/03/16)	20.00	20.00	0.00
	Weekly	(26/03/16)	98.00	98.00	0.00
	Whole period	(26/03/16)	175.00	175.00 45.00	0.00
	Sat-Mon Tues-Fri	1	3	65.00	1
	Tues-PTI			03.00	

Sat 15th September - Fri 29th Mar						
	Daily	1/4/15	7.50	7.50	0.00	
We	ekly	1/4/15	37.50	37.50	0.00	
Sat-	Mon			13.50	0.6345	
Tue	s-Fri		-	17.50	-	
Winter whole period charges						
Sat 15th September - Fri 29th Mar - Lower Level		1/4/15	750.00	750.00	0.00	
- Upper level		(26/03/16)	500.00	500.00	0.00	
		(20/03/10)	500.00	300.00	0.00	
Sat 27th October - Fri 29th Mar - Lower Level		1/4/15	600.00	600.00	0.00	
- Upper level		(26/03/16)	400.00	400.00	0.00	
Sat 24th November - Fri 29th Mar - Lower Level		1/4/15	480.00	480.00	0.00	
- Upper level		(26/03/16)	320.00	320.00	0.00	
Sat 15th December - Fri 29th Mar - Lower Level		1/4/15	275.00	275.00	0.00	
- Upper level		(26/03/16)	375.00 250.00	375.00 250.00	0.00	
орры потог		(20/03/10)	230.00	230.00	0.00	
Sat 26th January - Fri 29th Mar - Lower Level		1/4/15	225.00	225.00	0.00	
- Upper level		(26/03/16)	150.00	150.00	0.00	
Dati Callin to						
Bookings for Christmas and New Year can only be taken as	sa2v	veek block bo	ooking			
SCALE OF FEES: SPA BUNGALOWS - 2018/19 SEAS	ON					
Sat 24th March - Friday 18th May						
D	aily	1/4/15	6.50	6.50	0.00	
Wee	ekly	26/3/16	27.00	28.00	1.00	
Sat 19th May - Fri 13th July						
	aily	1/4/15	8.50	8.75	0.25	
Sat 14th July - Fri 31st August	ekly	26/3/16	47.00	48.50	1.50	
	aily	26/3/16	19.00	19.50	0.50	
Wee	-	26/3/16	118.00	121.50	0.50 3.50	
Sat 1st September - Fri 14th September	okty	20/3/10	110.00	121.50	3.30	
The state of the s	aily	1/4/15	8.50	8.75	0.25	
Wee	ekly	26/3/16	47.00	48.50	1.50	
Sat 15th September - Fri 26th October						
	aily	(1/4/14)	5.00	5.00	0.00	
Wee	кіу	1/4/13	25.00	25.00	0.00	
Spa Bungalows whole period (24/03/2018 - 26/10/18 )- 40%	6					
discount		26/3/16	997.20	1,025.70	28.50	
SCALE OF FEES: SPA RETREATS - 2018/19 SEASON	J					
Sat 24th March - Friday 18th May	<u> </u>					
	aily	9		15.00		
Wee		2		75.00	2	
Sat-N	Ion	*	+	45.00		
Tues-	Fri			35.00	25	
Sat 19th May - Fri 13th July						
	aily	*		20.00	-	
Wee	0.5	-		120.00	*	
Sat-N Tues-		*	*	70.00		
Sat 14th July - Fri 31st August	TII	7	*	65.00	-	
	aily	29/5/17	32.14	35.00	2.86	
Wee		29/5/17	225,00	225.00	0.00	
Sat-M	-	2		120.00		
Tues-	Fri	8	*	120.00	2	
Sat 1st September - Fri 14th September	.,	00/5/1-				
	ily	29/5/17	17.14	20.00	2.86	
Wee		29/5/17	120.00	120.00	0.00	
Sat-M Tues-		ŝ	Ī	70.00 65.00		
Sat 15th September - Fri 29th March	411	-	-	05.00	*	
Da	ily	29/5/17	8.57	10.00	1.43	
Wee	_	29/5/17	60.00	65.00	5.00	
Sat-M	on	*	×.	40.00	2.00	
Tues-	Fri	20	9	30.00	*	

Spa Retreats whole period (24/03/2018 - 29/03/19 )- 40% discount			527	3,117.00	
Administration Charge for booking changes	<i>3</i>	ië	20.00	10 £25 or 15%,	
Cancellation Charge	520			whichever is the greater	
Private Sites	1/4/15		357.50	370.00	12.50

Authority has been delegated to the Visitor Services Manager to discount prices when appropriate to maximise occupancy

### Extraordinary Council Meeting Wednesday 18th October 2017

# Agenda Item 5) Boat Park – To consider specification for consultants' advice regarding future operation

Since at least 2009 the Town Council has periodically questioned whether the Boat Park at Peveril Point could be better operated by the private sector. Specifically, questions have been asked as to whether a private operator could deliver improvements in customer service and infrastructure, whilst also reducing risk to the Town Council, both financially and operationally.

Having discussed this matter as a management team, officers are proposing that the Council should consider obtaining professional guidance on this matter from an external consultancy. There are many specialist firms in leisure and maritime facilities that could be instructed to undertake such an exercise.

The following pages set out a draft specification for such a report should the Council wish to take the next step, which would be to approach a number of companies to see what services they could supply, and at what cost. These cost estimates would then be brought back to full council prior to any firm being engaged by the Council.

Given the imminent requirement to make a substantial investment in ground stabilisation and resurfacing works, this would appear to be an appropriate moment to take stock of the Council's options, prior to the Park being reopened to the public.

### Action required

To consider whether to instruct officers to seek cost estimates for the preparation of a report on future options for the operation of Peveril Point Boat Park by a specialist consultancy.

To agree the draft specification, set out below.

Martin Ayres and Culvin Milmer Town Clerk and Visitor Services Manager

October 2017

### Swanage Boat Park - Draft Specification for Consultancy

### Background

Swanage Town Council owns and operates a boat park off of Peveril Point Road, Swanage. It is a split level site, with areas allocated for different sizes of boat. There are currently 76 spaces, the majority of which are for boats of between 16 and 22 feet in length. The largest boats permitted can be up to 29 feet long.

Bookings are taken on a seasonal or annual basis, and these are administered by staff at the Tourist Information Centre on Shore Road. The Council employs a boat park attendant on a seasonal basis to collect launch fees from visitors and space is provided for temporary trailer storage.

The Boat Park is regulated as a trailer park within the Town Council's Off Street Parking Places Order under the Road Traffic Regulation Act of 1984. Consequently any boat owner acting in contravention of the regulations set out in the order can be issued with an excess charge notice by the Council's enforcement officers.

Boats are launched from a public slipway on a self-service basis; no assistance is provided by the Council for launch and recovery. A recently extended jetty provides a landing stage and temporary mooring for loading/unloading.

The slipway and jetty are used jointly with the occupiers of the Council's fishermen's huts, who have vehicular access through the park. Vehicular and pedestrian access is also exercised by the Angling Club and RNLI in relation to their adjoining buildings. Some of the neighbouring domestic properties also have access rights across the park.

The Boat Park is not operated as a boat yard, with only limited access to water taps and no publicly available electric supply. There is also no covered space for maintenance.

The Council has recently improved CCTV coverage of the Boat Park, but there are no other security features.

The following table provides a budget summary.

PEVERIL POINT BOAT PARK	Estimate
	2017/18
Expenditure	£
Wages	6265
Rates	6815
Water	40
Electricity	100
Printing and Stationery	50
Advertising & Promotions	500
Repairs and Maintenance	1500
Total Expenditure	15270
Income	
Boat Park and Launching Fees	35000
Surplus Generated	19730

#### **Current situation**

The Boat Park has been closed since 2014 to accommodate the construction compound required for the reconstruction of the adjoining lifeboat station. The closure was initially scheduled to last only 18 months, but the project was extended on a number of occasions. The site was only handed back to the Council in early 2017.

The construction company had to undertake resurfacing work to repair damage caused by the works, and the Town Council agreed to extend the scope of those works to carry out a more extensive resurfacing. However, that work unfortunately led to the failure of a number of the supporting walls between the tiers. Following receipt of advice from a firm of structural engineers it is now estimated that work costing in excess of £200,000 is required to stabilise these walls and complete the resurfacing.

There is the possibility of additional investment being made in improved security and the introduction of online booking and payment systems.

Prior to this investment being made the Town Council wishes to appoint consultants to prepare a report on potential future options for the operation of the Park.

### **Specification of Report**

Swanage Town Council is seeking advice on the best method by which improvements can be brought to the customer experience, whilst at the same time maintaining and improving the financial contribution that the Boat Park makes to the Council's revenue budgets. The Boat Park is one of the few services that generates a surplus to offset the cost of the wider visitor services portfolio (beach, information centre, sports park, public conveniences etc.)

The key issue that the Council wishes to explore is whether the park should continue to be operated in—house, or whether it should be put out to a private operator. An advertisement published in the local press in 2009 generated a number of expressions of interest, although at that time the Council decided not to progress this option due to other competing priorities. Thus the question remains as to whether an external operator can bring greater investment which will in turn generate additional income. This option also has the potential to remove risk and relieve an administrative burden from the Council's direct management.

Additionally it would be useful to have a greater appreciation of what, if any, additional services or operating procedures might be undertaken to increase the benefit to the Town Council and to Boat Park users.

Enclosures:

Plan

**Boat Park Regulations**